



NEWS RELEASE

Solar installations gain from strategic alliance of Overland Contracting Inc. and Schletter Inc.

Companies will combine their expertise to serve a growing solar photovoltaic market

OVERLAND PARK, Kansas (27 May 2016) — Overland Contracting Inc. (OCI), a wholly-owned subsidiary of engineering and construction company Black & Veatch, announced today it has formed a strategic alliance with Schletter Inc., an industry-leading provider of solar mounting systems, to address the growing market for high-quality solar photovoltaic (PV) installation projects.

Schletter develops and produces ground mount and rooftop solar mounting systems used in utility, commercial and residential solar applications. The collaboration will combine Schletter's production expertise with OCI's deep engineering and construction experience to give clients a turnkey solution for large-scale solar photovoltaic deployments.

"Schletter is a recognized world-wide leader in providing the mounting systems that support the increasing use of solar technology to sustainably generate power," said Tom Phillips, Vice President and Director of Renewable Energy at Black & Veatch. "Pairing their industry-leading racking solution with our reputation for the safe, effective and reliable construction of power projects will give our clients a significant advantage."

Black & Veatch's [2015 Strategic Directions: Electric Industry Report](#) found that a large number of U.S. electric utilities believe that by 2020, up to 10 percent of all U.S. power generation will come from distributed generation, including solar photovoltaic – a rise from today's 5 percent of total generation. That will further raise demand for solar panels and the mounting hardware and installation necessary for their deployment.

"We believe this partnership will greatly benefit our clients, particularly those in the utility scale sector," said Dennis Brice, president and chief executive officer of Schletter Inc. "With Black & Veatch's reputation for employing world-class best practices in construction and Schletter's reputation for manufacturing robust, high-quality ground mount systems, our customers will enjoy the benefits of an unparalleled, professional combination that will provide a best-in-class project completion cycle experience while complying with budgetary constraints."

Editor's notes:

- For more information on solar PV, please click the following link:
<http://bv.com/home/capabilities/market/energy/renewable-energy/solar-energy>

About Overland Contracting Inc. (OCI)

Overland Contracting Inc., a Black & Veatch company, provides construction services in the open and merit shop markets. Since 1996, OCI has been an industry leader in building vital infrastructure. OCI provides a wide range of construction services in the areas of power generation, power delivery, telecommunications and water. Services are tailored to fit our clients' project-specific needs and are available through direct hire or subcontract options. Follow OCI at <http://www.overlandcontracting.com/>

About Black & Veatch

Black & Veatch is an employee-owned, global leader in building critical human infrastructure in Energy, Water, Telecommunications and Government Services. Since 1915, we have helped our clients improve the lives of people in over 100 countries through consulting, engineering, construction, operations and program management. Our revenues in 2015 were US\$3 billion. Follow us on www.bv.com and in social media.

About Schletter, Inc.

Schletter (www.schletter.us) has designed, developed, and manufactured solar mounting products in the U.S. since 2008, while backed with more than 20-years of solar mounting experience from Schletter GmbH. Since opening its United States facility in Tucson, Arizona Schletter Inc. has manufactured more than 1 GW of installed PV mounting systems. Schletter Inc. offers products for roof mount and ground mount systems for residential, commercial, and utility scale photovoltaic systems. Schletter Inc. is an independent subsidiary of Schletter GmbH, which operates subsidiaries in eleven countries with more than 1,300 employees worldwide. For more information on Schletter Inc., please visit www.schletter.us.

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